

**ALBERTA BEEF PRODUCERS
MINUTES OF THE BOARD OF DIRECTORS MEETING
WEDNESDAY NOVEMBER 14, 2007 & THURSDAY NOVEMBER 15, 2007
AT THE ABP BOARD ROOM, CALGARY, ALBERTA**

Wednesday November 14, 2007

PRESENT: Erik Butters - *Chair*
Kelly Olson - *Finance Chair*
Darcy Davis - *Past Chair*
Gerald Maser - *Zone 1*
Ernie Israelson - *Zone 3*
Judy Fenton - *Zone 4*
Millie Boake - *Zone 5*
Doug Sawyer - *Zone 5*
Diane Panrucker - *Zone 6*
Rick McKnight - *Zone 7*
Darcy Eddleston - *Zone 8*
Shelley Morrison - *Zone 9*
Donna Noullett - *Zone 9*
Stuart Thiessen - *CFC Chair*
Chuck MacLean - *CFC*
Dave Solverson - *CFC*
Steve Primrose - *CIC Chair*
Tony Saretsky - *CIC*

STAFF: Rich Smith - *General Manager*
Tim Highmoor - *Policy Analyst*
Adrienne Waller - *Corp Council*
Rosanne Allen - *Exec Assistant*

GUESTS: Mike Cook - *BIC*

ABSENT: Rick Burton - *Vice-Chair*
Brent Carey - *Zone 2*

Motion by Panrucker/Israelson:

“That Alberta Beef Producers accept Alberta Financial Services Corporation’s Scenario One as it was presented to the Board as the best option with reservations on the significant percentage of producers who will not receive anything and the possibility of countervail action.”

Carried
Steve Primrose abstained
Shelley Morrison abstained
Dave Solverson abstained
Richard McKnight opposed

(b) Review of Fall Meetings:

The delegates stated that there was good attendance and keen interest in the issues facing the industry, but also some tension and criticism at the zone meetings. Some Zone Directors received calls from producers stating that they would like to discuss certain issues. They were no resolutions from these calls, just general issues that they felt the Board should be looking at. One of the hot topics at the meetings was age verification. McKnight thought the meetings in his zone were well behaved though they had some tough questions. Maser spoke briefly about the resolutions that had been passed at the meetings..

(c) Response to Producers and Economics:

Butters told the Board that we not only need to do something about the issues but be seen to be doing something about the issues. For that he is suggesting setting up some small task teams that will have two or three Board members and one staff member. One of the suggested task forces will deal with the Enhanced Feed Ban that has cost producers more money than previously thought. This task team would deal with the regulatory burden that producers bear and try to put a cost figure on this burden. These teams are not intended to take over the development of strategy from CCA, but to enhance it. Butters would like the task teams to report to the AGM regarding what they have discovered. He believes that it would be beneficial to look into the countervail problems that may be facing producers in the future.

Another good task team may be environmental goods and services. This is one option for the government to give money to producers without it being countervailable. Olson suggested that we add a task team on what affects our competitiveness. Davis asked how each of the task teams would address COOL and the high Canadian dollar. The Board discussed the impact the interest rate has on the Canadian dollar. Thiessen asked if some of these task

Chairman Butters called the meeting to order at 3:10 p.m.

4. Fall 2007 Industry Situation

(a) Alberta Farm Recovery Plan Assessment:

Tim Highmoor, Kelly Olson and Stuart Thiessen were in Lacombe on Tuesday November 13 to meet with AFSC regarding the Alberta Farm Recovery Plan. AFSC was informed that before they could agree to any specific plan it would need to be put before the Board meeting today for their input. AFSC agreed but informed Highmoor, Olson and Thiessen that they would need to know by 4:30 today.

Olson and Thiessen explained to the Board their choice of the six different options stressing that it is a one year program based on CAIS. There was considerable discussion among the Board regarding the options. The general consensus was that there is concern that the options were not equitable to all of the cow/calf producers specifically the significant percentage of producers that will not qualify for the program and that there was a possibility of countervail.

forces would not create some duplication. Butters wanted the Board to think about the task teams and come back in the morning with their input. One thing that is needed for the producers is to give them the means to inform the government on their opinion. Maser said that maybe we need to communicate better with our producers on what the issues are, where ABP stands on the issues and why.

Saretsky thinks that one of the issues we need to add to the task forces is crisis management. The ability of the organization to respond to crisis is a part of the issue. A key element of crisis management is how we deal with government. Saretsky believes that ABP should have regular meetings with the government on behalf of the producers and that CCA should be doing it nationally. Members believe this is an opportune time for ABP to address the issues raised at the zone meetings. It was suggested that we invite Minister Groeneveld to attend any of our Board meetings that he wants to.

Butters spoke about two programs in Montana where EG&S puts money into the producers' pockets without it being countervailable. Some of the environmental programs put a priority on keeping cattle off the land and away from the water. There was consensus around the Board for a task team on EG&S. Feed Grain competitiveness is a huge issue, but it is already being addressed at several levels. Some Board members agreed that if the packers told the producer that they would not be accepting any cattle that were not age verified after a certain date then the industry would soon adopt this practice. If there was also a program that allowed the producer to be reimbursed for age verifying, it would be even better.

(e) Short Term Financial Assistance Policy:

Highmoor was in Ottawa to meet with CCA and Ag Canada about the CAIS program. They have done no work in regards to the targeted advance. OCA said that they were not worried about countervail because producers are desperate for help now. The two motions that the Board made about allowing people who have not paid their fee or with low reference margins to still be a part of CAIS were presented. There is also the possibility of an interim CAIS advance. The motions the Board made to eliminate caps, change custom work, etc were not addressed. It is expected that the government will sign off on the new programs this weekend. Nationally, they are talking about calculating the reference margins the same way that Alberta does. Though this will not affect Alberta it would be a problem for the other provinces. There is no ad hoc money coming but will come through some type of advance. There does not seem to be any sympathy in Ottawa for the producers' dilemma. Members suggested that ABP does not think the Minister should sign off on the proposed program.

Motion by Olson/Sawyer:

“That Alberta Beef Producers encourage the Alberta Minister of Agriculture to not sign off

on AgriInvest until our concerns regarding caps, custom feeding and having the option of filing your allowable net sales on an accrual or cash basis be addressed.”

Carried

Some producers' want the money now and worry about countervail later. It was asked how many of the producers understood countervail and the fact that it lasts for five years. The Board was in consensus that any money that the producers received needed to be clear of countervail

Motion by MacLean/Thiessen:

“Be it resolved that Alberta Beef Producers lobby for a National Canadian Agricultural Income Stabilization advance, based on full Canadian Agricultural Income Stabilization coverage including negative claim year margins, that is meaningful, timely, equitable and transparent.”

Carried

There was discussion about the fact that the motion does not directly oppose ad hoc programs and that perhaps a statement to this effect should be included. There also was discussion about whether this motion should be brought before the delegates at the AGM, but the Board decided that this was a policy direction that could be determined at this table.

Tim Highmoor spoke with Wayne McDonald today and was informed that AFSC would be going with Scenario One. The feed cost proxy has been set at \$0.17/lb of gain, but this figure will not be posted

5. Decision Items

(f) Plan Review Regional Meetings:

Waller told the Board that she has not received any input from producers regarding the Plan Review. There will be an ad going out tomorrow asking for input from producers as well as letter to the MLA's. Waller would like feedback on the letter that will be send out to the MLA's. We are not getting many replies for the Plan Review. We will run the ad in the Western Producer and does the Board feel that that is good enough or should we enter it into local papers in each of the zones. The Board consensus was to put the ad in the regional papers.

Motion by Thiessen/Maser:

“That Alberta Beef Producers run an ad in the regional papers for the Plan Review.”

Carried

Smith informed the Board that they were looking at five regional meetings: Westlock, Grande Prairie, Wainwright, Lethbridge, and Innisfail. These are intended to be regional meetings and we are trying to not have them appear as zone meetings. The staff will determine the dates for the meetings which will take place over two weeks.

Smith spoke to Lori Creech and was informed that it would cost approximately \$10,000 if we wish to place the ad in all of the regional papers.

Motion by Thiessen/Eddleston:

“I move to strike my motion to run an ad in the regional papers for the Plan Review.”

Carried

Noullett asked why we just did not place the ad on our radio programs. Creech showed the Board a previous ad that was placed in the Western Producer for \$1300.00. Creech recommended that we do the Western Producer and maybe Jim Fisher could make statements this week and next.

Motion by Maser/Olson:

“That Alberta Beef Producers run an ad for the Plan Review in the Grass Routes and ask Jim Fisher to make a statement on his program.”

Carried

Olson says that he spoke with Adrienne Waller and she agreed that we have more than met our legal obligations for consultation with this proposal.

7. Discussion Items

(b) Rule 2 Litigation:

Waller will start providing updates on the R-CALF court action just as was done with past actions. If no action is taken by the District Court in South Dakota, Rule 2 will be in place on Monday, November 19, 2007. There is a possibility that the judge could delay the implementation of Rule 2. Primrose said that even without the ban it will be difficult to get live cattle into the states.

Meeting recessed until 9:00 a.m. Thursday morning

Thursday November 15, 2007

PRESENT: Erik Butters - *Chair*
Rick Burton - *Vice-Chair*
Kelly Olson - *Finance Chair*
Darcy Davis - *Past Chair*
Gerald Maser - *Zone 1*
Brent Carey - *Zone 2*
Ernie Israelson - *Zone 3*
Judy Fenton - *Zone 4*
Millie Boake - *Zone 5*
Doug Sawyer - *Zone 5*
Diane Panrucker - *Zone 6*
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Stuart Thiessen - *CFC Chair*
Chuck MacLean - *CFC*
Dave Solverson - *CFC*
Steve Primrose - *CIC Chair*
Tony Saretsky - *CIC*

STAFF: Rich Smith - *General Manager*
Reynold Bergen - *AH & W Manager*
Tim Highmoor - *Policy Analyst*
Adrienne Waller - *Corp. Counsel*
Rosanne Allen - *Exec Assistant*

GUESTS: Mike Cook - *BIC*
Kelsey Loran - *CCA*
John Masswohl - *CCA*
Hugh Lynch Staunton - *CCA*

ABSENT:

Chairman Butters called the meeting back to order at 9:00 a.m.

1. Approval of the Agenda

Additions: 5(l) Delegate approval – Zone 2; 5(m) CCIA;
5(n) Beef Industry Congress

Motion by Maser/Panrucker:

“That the Agenda be adopted with additions marked above, plus any other additions or deletions that are deemed necessary throughout the course of the meeting.”

Carried

2. Minutes of Previous Meetings

(a) Minutes of October 18, 2007 Meeting:

Motion by Boake/MacLean:

“That the Minutes of the October 18, 2007 Board of Directors meeting be adopted.”

Carried

3. Finance Report

(a) Financial Statement:

Motion by Olson/Solverson:

“That the Financial Report be accepted as presented for information purposes.”

Carried

Olson gave the financial update to the Board. Our budget is approximately where we should be at this stage of our fiscal year.

4. Fall 2007 Industry Situation

(d) Review of CCA and NCFA Plans:

Smith handed out information on the National Cattle Feeder Association proposal. They would like to see a program similar to U.S. LDPs created for the grain sector and the Farm Recovery Plan extended for no less than four years. CFC was very concerned about countervail risks associated with these programs. Highmoor will be distributing CCA information to the Board.

(f) Competitiveness Task Forces:

Kelsey Loran, John Masswohl and Hugh Lynch Staunton from CCA joined the Board in their discussion regarding task teams. Butters asked the task teams to find out what they can and report back to the AGM in December. Lynch Staunton spoke to the Board about what CCA is currently trying to accomplish. CCA has met with government officials, CFIA and the Bank of Canada to address some of the issues that are facing the cattle industry country wide. CCA met with Simon Kennedy, Secretary to the Cabinet in the PMO's office. The message is that there will be some relief, but it may not be adequate. Butters stressed that ABP is very concerned about trade retaliation.

One of the hopes is that an environmental goods and services program and relieving regulatory burden will help the producers without being countervailable. CCA has done some work in these directions as well. Primrose asked if CCA was pushing for Canada to be able to trade under OIE standards. CCA is having an Executive meeting next week where they will have the opportunity to debate these issues again. Taking each task force individually, Butters asked the Board for their opinion on the suggested teams. Butters suggested that we group monetary policy, labour and trade risks together. Anyone who is interested in joining a task team can add their name to the board.

(i) EG&S:

Shelley Morrison, Judy Fenton, Dave Solverson, Rick Burton and Doug Sawyer expressed an interest in working on this task team.

(ii) Regulatory Costs and Barriers:

Chuck MacLean, Stuart Thiessen, Reynold Bergen and Ernie Israelson.

(iii) Market Access/Value enhancement:

Mike Cook, Donna Noullett, Gerald Maser, Darcy Davis, Rick McKnight, Erik Butters, Rich Smith, Arno Doerksen and David Andrews.

(v) Competitive Challenges/Crisis Management:

This team would include exit strategies for producers who wish to get out of the industry in its mandate. Saretsky says that there are two aspects to this that we should look at: the producer and the industry as a whole. Tony Saretsky, Steve Primrose, Brent Carey and Darcy Eddleston.

5. Decision Items

(a) Bill 46:

Thiessen began the discussion with a question for Waller about which people would lose their rights with this bill. If a power line is going through someone's property then they should have the right to object, and maybe their immediate neighbours as well, but not someone who is coming from 40 miles away. There is a concern about the process of establishing the need for a transmission line and the potential routes. It seems that the bill will reduce the rights of land owners to participate in this process. Once the AESO has concluded the needs assessment, only then can the landowner object. By that time, they have already decided there is a need for the line and roughly where it will go, but until then, the landowner has no input into where the line will go. The Board also has concerns about landowners receiving proper compensation. There was concern about ABP supporting the positions of the Pembina Institute and the Environmental Law Centre regarding intervenor rights and funding. We want to protect the rights of landowners, but do not support the rights of a wide range of intervenors to participate in hearings and receive funding. Waller stated that she could agree with Pembina's legal points without taking their position entirely. Waller will redraft the letter to address the concerns that have been voiced in the discussion. Landowner has to be heard and some form of compensation needs to be given.

(b) Sub-zone Election Results:

Waller spoke to the Board regarding Zone 9's sub-zone election results. Zone 9 conducted an election in each sub-zone to dismantle the sub-zones. The motion was passed overwhelmingly in favour. The next step is to take the motion to the AGM and if it passes, then Waller would take the results to the Marketing Council for a plan amendment which needs cabinet approval.

Motion by Morrison/Carey:

“That Alberta Beef Producers take the Zone 9 motion to dismantle the five sub-zones to the Annual General Meeting.”

Carried

(c) Cattle Industry Council members:

Northwest Consolidated Beef sent in an application to become a member of CIC. Waller said that they fit the criteria to become a stakeholder of CIC. Ranchers Beef will cease being a stakeholder as they are no longer in business.

Motion by Saretsky/Boake:

“That Ranchers Beef be removed as a stakeholder from the Cattle Industry Council.”

Carried

“That Northwest Consolidated Beef be invited to become a stakeholder of the Cattle Industry Council.”

Carried

(d) Trade Implications of Support Programs:

Susan Sarich, a Senior Trade Policy Analyst with Agriculture and Agri-Food Canada, joined the Board meeting during a conference call to discuss the trade risks associated with support programs. Sarich provided a detailed explanation of countervail duties and will be making a similar presentation at the AGM. We export a lot of cattle and hogs to the states and that creates a significant risk for countervail duties. The rules for countervail duties fall under the WTO. Sarich talked about the impact of countervail duties and the WTO rules under which they could be imposed. A countervail duty may be imposed if there is a subsidy which confers a benefit, the subsidy is considered specific, the amount of the subsidy is not *de minimis*, and the subsidy causes *material injury*. She talked about the definitions of specific subsidies as export, regional, limited in law, and limited in use subsidies. Sarich also explained our vulnerability to countervail, the *de minimis* provision, and material injury. There also was discussion about the possibility of anti-dumping duties, an area in which Sarich has much less experience. Dumping duties must be based in material injury. There are three thresholds of injury, these being injury, material injury, and serious injury.

There was a lengthy period of questions, answers and discussion following the presentation. Sarich was asked about the Alberta Farm Recovery Plan. She noted that it is a regional plan and questioned how the funds would be distributed. If a disproportionate amount goes to the livestock sector, there would be risk of a countervail duty. She also was asked whether EG&S would be immune to trade action and she answered that government funds

provided to an EG&S program could be considered a subsidy.

(e) ABQSH AGM – ABP Representative:

Millie Boake's appointment to the QSH Board expires this year. We can reappoint her today or wait until December assuming that she wishes to stay on the Board. We are able to send a representative to the ABQSH AGM.

Motion by Thiessen/Carey:

“That ABP appoint Millie Boake as the Board representative to the Quality Starts Here annual general meeting.”

Carried

(f) Plan Review Regional Meetings:

Motion by McKnight/Burton:

“That the Board accept Westlock, Grande Prairie, Wainwright, Lethbridge and Innisfail as the locations for the Plan Review Regional meetings.”

Carried

(g) MLA & MP Lobbying Messages:

This item came out of the Westlock fall meeting. One producer was very keen to write to her MLA as long as we could get her a few main points. Producers are willing to write letters to MLAs and MPs, but would like direction on the points to include in the letters. They do not want a form letter, just some points that they can put into their own words. This must be part of an overall initiative to improve our communication with government members including federal MPs, our provincial MLAs, and the Agriculture Caucus. The Board was informed that there will be an Ottawa fly-in early in December.

DIRECTION to Rich Smith to put together 4 or 5 points for producers and delegates to incorporate into letters to their MLAs and MPs.

(h) Continue Industry Situation Discussion:

Butters asked the Board if there was anything else they felt needed to be discussed today about the current situation. The Board briefly discussed the value of the Canadian dollar and a few other issues.

(i) Producers Database Review:

Carey said that there have been resolutions about improving our producer database that need immediate action. Our producers want us to be more responsive. Carey raised the point about gaining access to the LIS database and stressed that we should be looking at this possibility closely. There are FOIP issues with respect to the information that may require new legislation or regulations, but Carey believes that we should be pursuing this matter. There would be a

cost associated with using the LIS database, but it may be well worth this price to have good information.

There was discussion of the initiatives by ABP staff to improve our own database. Some zones found the producer information that was sent out with the directors was fairly accurate while others found that they had producers who had not sold cattle in more than five years. There were questions as to whether the LIS database was much better than ours and questions about whether our database could be made accurate enough to serve our needs. The Board decided that we should continue to seek improvements to our database while investigating the possibility of using the LIS database.

DIRECTION for Rich Smith to see what it takes to get access to the LIS producer list.

(j) Resolutions Committee Report:

Smith said that he added this to the agenda in the event that the Board had anything they wanted to add to the resolutions. The Board looked through the resolutions and decided to change the order of a couple of the resolutions going to the floor.

(k) OIE Status and WTO access:

Solverson wanted the Board to push for full beef access with our trading partners.

Motion by Solverson/Thiessen:

“Be it resolved that Alberta Beef Producers and Canadian Cattle Association lobby our governments to reopen negotiations with our WTO trading partners for full access for beef products under OIE guidelines based on our controlled risk status.”

Carried

DIRECTION to Rosanne to add this resolution to the resolutions going to the floor.

(l) Zone 2 Delegate approval:

Carey explained that Weldon Thompson has resigned and that Bob Lowe has agreed to sit as a delegate.

Motion by Carey/Thiessen:

“That Alberta Beef Producers approve the appointment of Bob Lowe as a delegate for Zone 2.”

Carried

(m) CCIA:

The next CCIA Board meeting is December 18th and 19th. Burton will not be able to continue on as the Board representative to CCIA. The new representative will have to be decided at the next Board meeting. Burton will need to send a confirmation to CCIA that someone will attend from ABP. Ontario Cattlemen brought a motion forward

that barcode tags be delisted. There are too many producers who used these barcodes on their young animals and at the next Board meeting this motion likely will be passed. If it is the wish of the Board perhaps Burton would be willing to attend the next meeting but he cannot stay on the committee. Following the Zone 2 fall meeting, Burton received a call from ACFA to sit on a panel discussion during the Alberta Beef Industry conference. on February 22nd.

(n) Beef Industry Roundtable:

Burton told the Board that the Minister of Agriculture had invited five industry leaders to a Beef Industry Roundtable in October. The Minister asked the leaders to go back to their Boards and put together a plan for the future direction of our industry. Board members have concerns that the composition of the roundtable reduces the influence of ABP as the sole organization representing all cattle producers in the province.

Last week we received a call that the Minister was setting up another meeting of the roundtable yesterday. We had already scheduled this board meeting, but Rick Burton agreed to attend the meeting. The Minister spoke briefly to the meeting and then asked for input from the meeting members. Burton apologized for the fact that we did not yet have a plan because we were waiting to hear from our producers at the Board meeting. The biggest thing to come out of the meeting was the Minister has implemented, as of yesterday, a Beef Industry Advisory Committee that will be co-chaired by Carol Haley, MLA from Airdrie-Chestermere, and Jeff Kucharski the Executive Director of Agriculture and Food for Alberta International, Intergovernmental and Aboriginal Relations. All five groups will be part of the committee. Haley will advise Minister Groeneveld about the results of the meetings. She will not make any recommendations herself unless the members cannot agree on recommendations. The committee has until January 30th to come up with a position.

Everyone else from the roundtable has made submissions to the Minister. The other four groups got together yesterday before the meeting, but ABP was not invited. The Minister expressed disappointment in some of the positions taken. He had two requests for additional government support, but seemed more supportive of the other two reports. The Minister and Rory Campbell are going to Ottawa today to meet with the federal minister with the expressed agenda of trying to address the livestock industry issues both short and long term, as well as to ask the government to put some money into the farm recovery plan. The Minister also has a meeting with the packers on November 30th.

6. In Camera

7. Discussion Items

(a) Director Elections Procedures:

Waller provided a handout for the Board and clarified the election procedures. She proposed that the handout be

emailed to all of the delegates. She wanted the Board to read it and approve if before she had it sent out. The Board gave their approval.

CAIS program. (including a full analysis of trade risk)”

Carried

(c) Committee Reports:

(i) Promotion:

The Tune Into program will be aired on Sunday November 18 on the Access channel. The Promo Committee has had Joanne Lemke working on a marketing proposal and doing some research regarding RancHERS and ABP bumper stickers, asking if they still resonate with consumers.

(ii) Public Affairs:

Sawyer informed the Board that Growing Alberta funding from ABP has been cut back from \$50,000 to \$25,000. Sawyer praised the Growing Alberta magazine, but is worried about the strength of the Growing Alberta Board. If he sees signs of greater strength in the initiative, he is prepared to seek increased funding from the PA committee. We did put an extra \$5000 into the AFAC Alert Line. He asked the Board to continue advertising the 1-800 number. They will be electing a representative to the Cows and Fish Board during the AGM because Shelley Morrison will be leaving.

(iii) Producer Liaison:

No update

(iv) Technical:

Panrucker said that the committee has not met and has no formal report. BCRC is having their priority setting meeting next week and have said that two people from Tech can attend for information purposes.

(v) Government Affairs:

The Safety Net Sub-Committee met this morning before the Board meeting to discuss the AFSC Alberta Farm Recovery Program.

(vi) Cattle Feeder Council:

There was a CFC meeting on Thursday November 8th. Susan Sarich participated in the meeting via conference call. Sarich spoke to the committee about countervail. Thiessen brought a CFC motion to the Board that was passed at the last CFC meeting.

Motion by Thiessen/MacLean:

“Be it resolved that Alberta Beef Producers lobby Canadian Cattlemen’s Association to investigate the potential of including a Canadian dollar index in the

(vii) Cattle Industry Council:

Primrose spoke to the Board about a CIC conference call that took place a couple of weeks ago. A Powerpoint presentation regarding the CIC/PA Transportation Benchmarking Study is available to the Board for anyone who is interested. New export protocols that come into effect on Monday under Rule 2 will have an immediate effect in the feeder market with the export of the feeder cattle. There have also been questions regarding the status of the BSE surveillance program in Alberta.

Saretsky said that one of the things that have transpired because of Rule 2 is the creation of a CFIA Industry Liaison Team. Saretsky participated in discussions on export protocols under Rule 2. CCIA will accept producer input on age verification on their cows. If the producer comes to a sale with an affidavit saying his cows are born after March 1, 1999 or proof of birth, the producers’ information can be validated by an accredited vet to make those cattle eligible. Saretsky pointed out that with Rule 2 coming out, there is a very good argument for producers to age verify cattle. He requested that any issues about border crossings be documented and be brought back to the CFIA.

Bergen said that with Rule 2 it will get the cows over the border but will not necessarily get the cows into any state; individual states vary in their import requirements. Bergen spoke to a couple of the northwest states regarding their state requirements; the CFIA has agreed to complete this. Regarding BSE surveillance; since Canada has achieved OIE controlled risk status, our surveillance can decrease. A copy of ABP’s perspective on Alberta’s BSE surveillance program has been given to Dr. Brian Evans (CFIA). If Dr. Evans agrees to these points, we will send a letter to Dr. Gerald Ollis (Chief Provincial veterinarian) regarding ABP’s position and recommendation.

(d) BIC:

Cook spoke to the Board regarding a few things that have been happening with BIC. The Cancer research project was one of the issues that BIC has dealt with. BIC met with ALIDF regarding Canadian beef advantage. Before COOL comes into effect people have been shipping as much of the product south as possible. BIC is also working on the Hispanic market in the United States.

(e) CBEF:

Israelson provided a detailed briefing report to the Board on international markets. The report included information about tariffs, export volumes and product lists for the key markets of South Korea, Mexico, Taiwan, Japan and Hong Kong-Macau. He spoke about the progress that is being made in these markets. In Japan, we are doing 200% more business than a year ago yet still about 10% of the business we were doing there before BSE. We received more money per pound on exports to Mexico than we did to Hong Kong and Macau.

(f) LIS:

No update given

8. General Information

9. Next Meeting Dates

- (a) Annual General Meeting – December 9 – 12, 2007 –
Calgary, Sheraton Cavalier Hotel

10. Adjournment

The meeting was adjourned on a motion by Shelley Morrison at 3:45 p.m.

CHAIRMAN

GENERAL MANAGER